

Company Profile **init innovation in traffic systems SE**

The init group is an international supplier of integrated planning, dispatching, telematics and ticketing systems for buses and trains. By providing its products and services, init contributes towards improving the quality of transport services offered in terms of customer orientation, punctuality, convenience, service, safety and shorter travel times. Moreover, init also enables transport companies to reduce their costs and/or boost their economic efficiency.

In the more than 40 years of our company's history, we have realised numerous projects. More than 1,100 transport companies worldwide rely on our integrated solutions. In addition to this project system business, many more customers come through our subcontracting business. The international operations provide us with a global network of subsidiaries that deliver local support for projects and look after customers. The init group employs more than 1,200 people around the world.

More information is available on www.initse.com



Managing Board



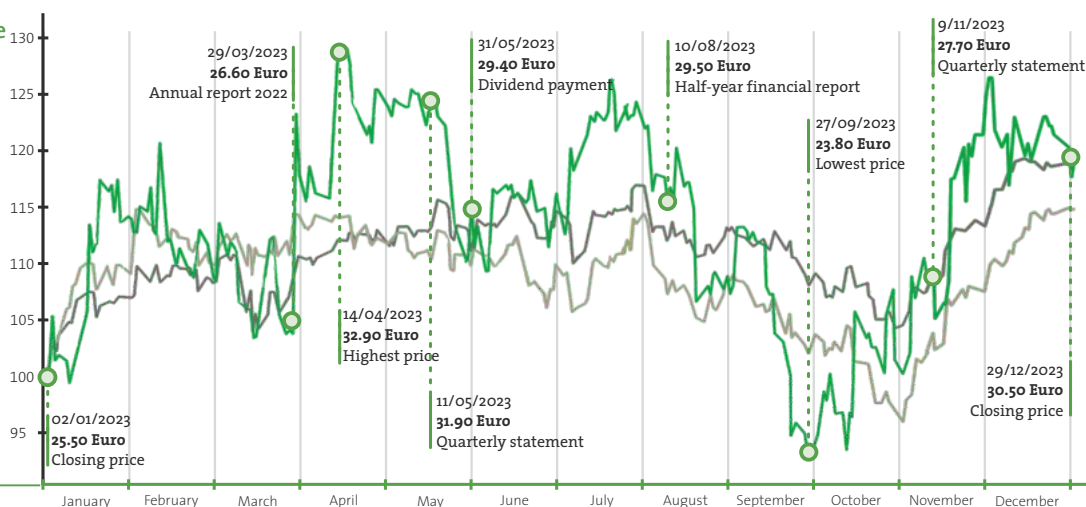
- Dr.-Ing. Gottfried Greschner (CEO)
- Dipl.-Kfm. Dr. Jürgen Greschner (CSO/stellvertr. CEO)
- Dipl. Kfm. Dr. Marco Ferber (CFO)
- Dipl.-Ing. (FH) Matthias Kühn (COO)
- Jörg Munz, MBA (CHRO)

Supervisory Board

- Dipl.-Kfm. Hans-Joachim Rühlig (Chairman)
- Dipl.-Ing. Ulrich Sieg (Deputy Chairman)
- Prof. Michaela Dickgießer
- Dipl.-Ing. (FH) Christina Greschner
- Dr. Johannes Haupt
- Dipl.-Ing. Andreas Thun

Performance of the **init-share** (indexed)

- init SE
- DAX
- TecDax



Financial Calendar

- 21 March 2024 Publication Annual Report 2023
Press and Analyst Conference virtual
- 15 May 2024 Publication Quarterly Statement 1/2024
- 6 June 2024 Annual General Meeting 2024 with physical attendance Karlsruhe/Germany
- 13 August 2024 Publication Half-Year Financial Report 2024
- 13 Nov 2024 Publication Quarterly Statement 3/2024
- 25-27 Nov 2024 Eigenkapitalforum / Equity Forum

Shareholders Structure (31/12/2023)

- 42.38% – Dr. Gottfried Greschner (directly and indirectly held, parties related to him)
- 4.82% – Corporate bodies
- 1.99% – Treasury shares init SE.
- 0.50% – Employee Shares (lock up shares)
- 50.31% – Free float



Basic Share Information

ISIN	DE 0005759807
WKN	575980
Art der Aktie	No-par bearer shares
Reuters Code	IXXG.DE
Bloomberg Code	IXX:GR
Ticker	IXX

Sector	Telematic for Public Transport
Country	Germany
Segment	Regulated market/Prime Standard
Last Dividend paid	0.60 EUR + 0.10 EUR special dividend
Number of Shares	10.040.000
Designated Sponsor	M. M. Warburg & Co.

Annual Figures	2023	2022	2021	2020	Unit
Balance Sheet (31/12)					
Balance Sheet Total	260,478	245,747	216,900	226,645	EURk
Shareholders' Equity	120,566	116,555	102,624	90,522	EURk
Subscribed Capital	10,040	10,040	10,040	10,040	EURk
Equity Ratio	46.3	47.4	47.3	40.0	per cent
Non-current Assets	112,608	108,065	94,368	96,597	EURk
Current Assets	147,870	137,682	122,532	130,048	EURk
Income Statement (01/01 – 31/12)					
Revenues	210,801	191,252	176,659	180,668	EURk
Gross Profit	80,392	76,562	62,674	62,167	EURk
EBIT	21,020	21,005	17,566	19,642	EURk
EBITDA	32,255	31,205	27,413	28,891	EURk
Consolidated Net Profit	15,151	16,501	12,445	14,943	EURk
Earnings per Share	1,54	1.66	1.25	1.50	EUR
Dividend	0,70*	0.60	0.55	0.55	EUR
Special dividend		0.10			EUR
Cash Flow from operating activities	7,981	24,382	16,007	24,437	EURk
Issue Price	5.10	5,10	5.10	5.10	EUR
Peak Share Price	32.90	38,10	48.50	37.60	EUR
Bottom Share Price	23.80	17,00	30.40	15.25	EUR

*proposal to the next Annual General Meeting

Quarterly Figures	Q3 2023	Q2 2023	Q1 2023	Q3 2022	Unit
Balance Sheet (quarterly)					
Balance Sheet Total	259,252	259,499	246,920	228,149	EURk
Shareholders' Equity	114,789	108,641	114,820	108,256	EURk
Equity Ratio	44.3	41.9	46.5	47.4	per cent
Non-current Assets	110,023	108,027	107,759	97,189	EURk
Current Assets	149,229	151,472	139,161	130,960	EURk
Income Statement (01/01/ - end of quarter)					
Revenues	143,038	89,628	38,524	131,139	EURk
Gross Profit	51,114	31,440	12,109	49,736	EURk
EBIT	7,147	1,648	-927	10,213	EURk
EBITDA	15,538	7,162	1,866	17,758	EURk
Consolidated Net Profit	5,001	1,243	-1,815	6,826	EURk
Earnings per Share	0.51	0.14	-0.17	0.69	EUR
Cash Flow from operating activities	-3,955	-6,902	3,587	9,235	EURk
Peak Share Price (quarterly)	32.20	32.90	25.40	24.30	EUR
Bottom Share Price (quarterly)	23.80	28.00	32.90	17.00	EUR

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The Future of Mobility